

# Good news

### *Refrigerated Fleets benefit from a slowly improving economy*

REFRIGERATED carriers had a good year in 2011 showing an overall 12% improvement in revenues on average over 2010 by all reporting carriers. Operating ratios either improved or stayed the same for a majority of these fleets. Participation is optional and all numbers were supplied di-

rectly to Refrigerated Transporter. The staff greatly appreciates the cooperation of all who helped in the preparation of this report.

Historical copies of past gross revenue reports can be found at [www.refrigeratedtransporter.com](http://www.refrigeratedtransporter.com).

### 2011 Revenue Rankings and Operating Ratios

Company name • Main office location • Website	2011 rank	2011 revenue	2011 ratio	2010 revenue
C R England Inc • Salt Lake City UT • <a href="http://www.crengland.com">www.crengland.com</a>	1	\$1,078,498,966		\$934,555,335
Marten Transport Ltd • Mondovi WI • <a href="http://www.marten.com">www.marten.com</a>	2	\$603,679,000	92.90	\$516,920,000
Stevens Transport Inc • Dallas TX • <a href="http://www.stevenstransport.com">www.stevenstransport.com</a>	3	\$571,850,000	81.30	\$508,930,000
Central Refrigerated Service Inc • West Valley City UT • <a href="http://www.centralref.com">www.centralref.com</a>	4	\$419,138,000		\$346,472,000
Frozen Food Express Industries • Dallas TX • <a href="http://www.ffex.net">www.ffex.net</a>	5	\$388,461,000	113.20	\$368,822,000
KLLM Transport Services, LLC • Jackson MS • <a href="http://www.kllm.com">www.kllm.com</a>	6	\$326,211,000		\$280,904,000
John Christner Trucking LLC • Sapulpa OK • <a href="http://www.johnchristner.com">www.johnchristner.com</a>	7	\$279,185,400	93.06	\$242,075,563
Southern Refrigerated Transport Inc • Texarkana AR • <a href="http://www.southernref.com">www.southernref.com</a>	8	\$195,711,168	92.60	\$165,100,000
May Trucking Co • Salem OR • <a href="http://www.maytrucking.com">www.maytrucking.com</a>	9	\$162,622,724		\$145,953,838
WEL Companies Inc • De Pere WI • <a href="http://www.welcompanies.com">www.welcompanies.com</a>	10	\$126,000,000	99.00	\$126,000,000
Hirschbach Motor Lines, Inc • South Sioux City NE • <a href="http://www.hirschbach.com">www.hirschbach.com</a>	11	\$115,732,000		\$101,764,000
Pride Transport Inc • Salt Lake City UT • <a href="http://www.pridetransport.com">www.pridetransport.com</a>	12	\$103,631,122	94.90	\$82,701,973
IWX Motor Freight • Springfield MO • <a href="http://www.iwxmf.com">www.iwxmf.com</a>	13	\$70,919,929	87.00	\$63,091,149
Continental Express, Inc • Sidney OH • <a href="http://www.continentalexpressinc.com">www.continentalexpressinc.com</a>	14	\$67,000,000		\$56,500,000
FST Logistics Inc • Columbus OH • <a href="http://www.fstlogistics.com">www.fstlogistics.com</a>	15	\$53,000,000	93.20	\$49,588,000
Colonial Freight Systems, Inc • Knoxville TN • <a href="http://www.cfsi.com">www.cfsi.com</a>	16	\$44,748,486	97.54	\$44,585,532
Kennesaw Transportation Inc • White GA • <a href="http://www.kennesawtrans.com">www.kennesawtrans.com</a>	17	\$38,457,817	95.30	\$34,866,837
Lanter Distributing • Madison IL • <a href="http://www.lanterdist.com">www.lanterdist.com</a>	18	\$36,575,000	95.70	\$36,005,000
D & D Sexton Inc • Carthage MO • <a href="http://www.ddsextoninc.com">www.ddsextoninc.com</a>	19	\$31,824,618	100.00	\$29,139,735
Kelle's Transport Service Inc • Salt Lake City UT • <a href="http://www.kellestransport.com">www.kellestransport.com</a>	20	\$31,752,058	93.93	\$24,545,480
Karriers, Inc • Grand Forks ND	21	\$31,750,000		\$26,540,000
Grand Island Express • Grand Island NE • <a href="http://www.giexpress.com">www.giexpress.com</a>	22	\$29,250,000	97.20	\$26,500,000
Baldwin Distribution Services Ltd • Amarillo TX • <a href="http://www.baldwin-dist.com">www.baldwin-dist.com</a>	23	\$27,648,003	97.20	\$29,674,485
Raider Express, Inc • Fort Worth TX • <a href="http://www.raiderexpress.com">www.raiderexpress.com</a>	24	\$27,000,000	92.00	\$24,600,000
TW Transport • Spokane WA • <a href="http://www.twtrans.com">www.twtrans.com</a>	25	\$26,000,000	93.00	
K&J Trucking, Inc • Sioux Falls SD • <a href="http://www.kandjtrucking.com">www.kandjtrucking.com</a>	26	\$22,187,791	94.00	\$21,667,052
Diversified Transfer & Storage • Billings MT • <a href="http://www.dtsb.com">www.dtsb.com</a>	27	\$20,104,099	100.00	\$18,458,480
Al-Amin Brothers Transportation • Lansing IL • <a href="http://www.al-aminbros.com">www.al-aminbros.com</a>	28	\$18,657,977	92.24	\$16,197,904
Sorenson Transport Co Inc • Chehalis WA • <a href="http://www.sorensontransport.com">www.sorensontransport.com</a>	29	\$17,061,716	94.80	\$16,112,000
Frock Bros Trucking Inc • New Oxford PA • <a href="http://www.frockbros.com">www.frockbros.com</a>	30	\$16,402,232	88.20	\$15,520,157
Escro Transport Ltd • Buffalo NY • <a href="http://www.escrotrans.com">www.escrotrans.com</a>	31	\$8,750,000	98.20	\$9,100,000
Wilson Lines, Inc • Newport MN • <a href="http://www.wilsonlines.com">www.wilsonlines.com</a>	32	\$7,514,000	97.39	\$7,239,000
Seagate Transportation Services • Perrysburg OH • <a href="http://www.seagatetrans.co">www.seagatetrans.co</a>	33	\$674,482	99.00	\$805,228